FY'98 Q2 Dealer 20/20 Trade-in Program

End User Promo Item # 1446

Market: Open to all markets.

Dates: July 1, 1997 – September 30, 1997.

Offer: From July 1, 1997, through September 30, 1997, trade in your customers' RG-, RC-, or RA-model Risograph, or competitive-model digital duplicator for the purchase of any new TR1510 or GR Series Risograph and receive 20 black inks and 20 masters FREE!

To Qualify:

Risograph RC- or RA-Model Trade In Only

1. FAX the attached Return Authorization Form, signed by the dealer principal, to RISO Marketing at (508)777-9769. Include a copy of the original, computer-generated, dated customer invoice for the new Risograph being purchased. Paperwork must be received no later than October 14, 1997.
2. RISO will assign an RMA# and will FAX shipping instructions to you.
3. Attach a copy of Return Authorization form with assigned RMA# to each box shipped to RISO. RISO will be responsible for freight charges upon arrival.
4. Units must be received by October 31, 1997. **There will be no exceptions to this date.**
5. All RC- and RA-model units shipped to RISO must be in operable condition.
6. Once the Return Authorization Form has been received and approved, the supplies will be shipped to the dealer in two shipments of 10 each over a two month period. The supplies will be matched to the new unit sold. **Please allow 4–6 weeks after receipt of materials for processing the claim.**

Competitive or RG-Model Trade In Only

1. All models must be in operable condition. Contact a RISO DSM, RSM, or Regional Technician to review the duplicator, sign the Dealer Trade-In Claim Form, and remove the serial number plate and thermal head.
2. Equipment must be destroyed locally; the Dealer Technical Manager must verify its destruction. RISO will not be responsible for expenses incurred for the destruction of digital duplicators.
3. Mail the Dealer Trade-In Claim form, a copy of the original, computer-generated customer invoice, and the thermal head and the serial number plate to RISO, Inc., Attn.: Q2 Trade-in, 310 Andover Street, Danvers, MA 01923. All claim forms, thermal heads, and serial number plates ***must*** be received by October 31, 1997.
4. Once the Q2 Dealer Trade-in Claim Form has been received and approved, the supplies will be sent to the dealer in two shipments of 10 each, over a two month period. The supplies will be matched to the new unit sold. **Please allow 4–6 weeks after receipt of materials for processing the claim.**

Rules & Limits

1. Risographs purchased through RISO Bid Support do not qualify for this promotion.
2. This limited-time offer may not be combined or used in conjunction with any other end-user promotion offered by RISO during the life of this promotion.
3. Additional forms are available from Customer Service, Item no. 1446, package of 10 for no charge.
4. Inks and Masters will be sent in two shipments of 10 over a two moth period, beginning 4-6 weeks after receipt of everything necessary to process the claim. The supplies will be matched to the new unit sold

RISO Contact: Please contact your RISO District Sales Manager if you have questions about this program.

FY'98 Q2 Dealer 20/20 Trade-in Claim Form

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For competitive-model digital duplicators or RG-Model Risograph trade ins ONLY

From July 1, 1997, through September 30, 1997, trade in your customer's RG-model Risograph, or competitive-model digital duplicator and receive free Risograph supplies; 20 black inks and 20 masters.

This form must be filled out completely to qualify. Once completed, attach a copy of the original, computer-generated, dated customer invoice, the serial number plate, and thermal head and mail to: **RISO, Inc., Attn.: Q2 Trade-in, 310 Andover Street, Danvers, MA 01923.** The Dealer Technical Manager must verify that equipment has been destroyed locally. All claim forms must be received by October 31, 1997, to qualify.

Contact your RISO District Sales Manager if you have any questions about this program.

RISO Dealer: Dealer ID #:

Submitted By:

Address:

City: State: Zip:

Phone #: Fax #:

Authorized Signature:

Risograph Model Purchased:

Serial Number: Date of Purchase:

Competitive Brand and Model Number:

Serial Number:

Customer Name:

Title:

Organization:

Address:

City: State: Zip:

Telephone:

Market:

The Dealer Technical Manager certifies that this unit has been traded in by the end user for a new TR1510 or GR- Series Risograph and that the unit has been destroyed locally.

Dealer Technical Manager Signature: Date:

TAPE RG-MODEL RISOGRAPH OR COMPETITIVE-MODEL DIGITAL DUPLICATOR SERIAL NUMBER PLATE HERE.

For RISO Use Only

Approved by: Part #

Return Authorization Form

End User Promo item #1446

For RC- or RA-model Risograph trade ins ONLY FAX to RISO Marketing 508-777-9769

DEALER INFORMATION

RISO Dealer: Dealer ID #:

Requested by: Title:

Address:

City: State: Zip:

Phone #: Fax #:

RC- or RA-MODEL RISOGRAPH INFORMATION

Model #: RC or RA Copy Count:

Serial #: Master Count:

The Dealer Principal certifies that this unit has been traded in by the end user for a new TR1510 or GR Series Risograph and the program guidelines have been followed.

Dealer Principal Signature: Date:

END USER INFORMATION

End User Name: Title:

Organization:

Address:

City: State: Zip:

Phone #: Fax #:

New Risograph Model Purchased: Serial Number:

Date of Purchase:

FOR RISO USE ONLY: APPROVALS

Marketing: Date:

Date: RMA#:

Received By Warehouse:

Order#: Credit $: